

THE PLACE TO STUDY
WINE
SPIRITS
COFFEE
BEVERAGES

INTERNATIONAL WSET APPROVED PROGRAMME PROVIDER WSET APPROVED PROGRAMME PROVIDER IN WINES

FROM 19th APRIL 2023 WSET DIPLOMA IN SANTORINI



Letter from the Chair, Konstantinos Lazarakis MW



"Establishing Greece among the highly desirable destinations for world-renowned wine studies had been a dream" he 2023 WSET Diploma class will definitely be a special one for our school as it follows a year of a record number of new holders of this flagship qualification.

Establishing Greece among the highly desirable destinations for world-renowned wine studies had been a dream since the very first day of our operation back in 2004. We keep our hands-on approach; we make sure our planning combines high quality studies with great experiences and fellowship.

In that regard, the opportunity to opt for the programme that best suits our Students is at the top of our agenda.

Our unique International "SANTORINI & ATHENS WSET DIPLOMA" – including a trip to the renowned volcanic island and the chance to meet iconic local winemakers - will take place for the 5th time.

ON OUR SIDE, rest assured that we will stop at nothing in order to provide the highest educational standards. Earning and maintaining the ranking of one of the top 12 WSET providers worldwide is a feat achieved not by chance nor coincidence. Respect towards your investment and the provision of an educational experience of the utmost quality is what makes the WSPC world go round.

Looking forward to welcoming you in Greece.

Sincerely,

Konstantinos Lazarakis MW President of WSPC® LTD

Curriculum Vitae: https://wspc.gr/wspc-greece/people/35

WSET DIPLOMA CALENDAR AT A GLANCE

From 19th April 2023

THE WSET DIPLOMA IN WINES is the qualification of choice for the global wine professional and consists of a prerequisite for entry to the MW programme. As the interest of aspiring WSET DIPLOMA Students from Greece and abroad grows, WSPC offers a programme that may lead to this highly-desirable title aimed at covering differentiated needs.



INTERNATIONAL MODE

- 4 Blocks of courses.
 - 1 Block in Santorini April 2023
 - 3 Blocks in Athens June 2023 October 2023 March 2024
- An experiential discovery of Santorini, a historic wine region of Greece on the limelight of the wine world
- A chance to explore Athens, a fascinating, yet affordable European capital

ADVANTAGES

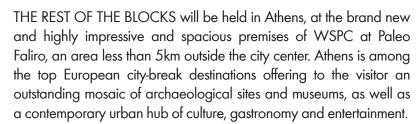
- Konstantinos Lazarakis MW , Head of both programmes
 - A charismatic educator and communicator, enjoying the respect of the global wine world
- WSPC outstanding new facilities in Athens
 - Conveniently located in Paleo Faliro, 5 km outside of the city center
- WSPC Bursary Programme
 - A chance to win part of the tuition fees, available to all students enrolling within the deadline set. More details by the end of February 2023.

ABOUT INTERNATIONAL "SANTORINI & ATHENS WSET DIPLOMA"



SANTORINI, the highly-regarded volcanic island nestled in the Aegean Sea, is the hestia of some of the most iconic Greek winemakers and wines that are in the spotlight of professionals and connoisseurs around the globe. This fascinating battering ram of the Greek wine is in the core of our unique International Programme that was launched in Spring 2017.

MORE SPECIFICALLY, one of the 4 Blocks of this special programme will take place in Santorini, enhancing the study course with an experiential discovery of the renowned region with roots going back to antiquity: meeting the winemakers, visiting the volcanic phylloxera-immune vineyard and tasting wines of sheer character.



BOTH DESTINATIONS of the "SANTORINI & ATHENS WSET DIPLOMA" have international airports and provide direct flights to and from Greece and all major cities around the world. At the same time, a broad selection of accommodation is available. It must also be highlighted that the Santorini Block will take place during off-season, in order to avoid the tumult of tourists.











SANTORINI / BLOCK A / APRIL 2023

STUDENTS will be required to do at least 6 overnight stays in Santorini. The programme includes at least 3 dinners hosted by local winemakers and a number of visits and tours in wineries of the island. A free evening might also be a possibility.

- Tuesday 28/03/23: Welcome Webinar
 - 16:00 19:00 Meet your Classmates / Learn smart studying tips
- Wednesday 19/04/23: D3 / Induction Day & Viticulture
 - 09:30 13:30 D3 / Induction Day to WSET L4 Systematic Approach to Tasting Wine
 - 13:30 14:30 Lunch Break
 - 14:30 18:30 Viticulture (Part a)
 - 19:00 Welcome Dinner
- Thursday 20/04/23: D1 / Viticulture & Vinification
 - 09:30 13:30 Viticulture (Part b)
 - 13:30 14:30 Lunch Break
 - 14:30 18:30 Vinification (Part a)
 - 19:00 Dinner or Free evening

VINIFICATION & VITICULTURE WORKSHOP DAY

- Friday 21/04/23: Santorini Wineries Visit
 - 09:30 17:30 Santorini Vineyards Workshops
 - 18:00 **Dinner**
- Saturday 22/04/23: D1 / Vinification
 - 09:30 13:30 Vinification (Part b)
 - 13:30 14:30 Lunch Break
 - 14:30 18:30 Diploma Exam Preparation Workshop
 - 19:00 **Dinner**
- Sunday 23/04/23: D3 / Wines of the World
 - 09:30 13:30 Bordeaux
 - 13:30 14:30 Lunch Break
 - 14:30 18:30 South West France / Southern France
 - 19:00 **Dinner**
- Monday 24/04/23: Departure Day





ATHENS / BLOCK B / JUNE 2023

STUDENTS will be required to do at least 6 overnight stays in Athens.

• Wednesday 07/06/23: D2 / Wine Business & D1 Examination
09:15 -10:45 D1 Examination
10:45 -11:00 Break
11:00 –14:00 Wine Business (Part a)
14:00 –14:45 Lunch Break
14:45 – 18:30 Wine Business (Part b)
• Thursday 08/06/23: D4 / Sparkling Wines
09:30 –13:30 Methods of Production (Part a)
13:30 –14:30 Lunch break
14:30 – 17:30 Type & Styles of Sparkling Wines (Part b)
17:30 – 18:30 Review Workshop of Sparkling Wines
• Friday 09/06/23: D5 / Fortified Wines
09:30 –13:30 Methods of Production (Part a)
13:30 –14:30 Lunch Break
14:30 - 17:30 Type & Styles of Fortified Wines (Part b)
17:30 - 18:30 Review Workshop of Fortified Wines
• Saturday 10/06/23: D3 / Wines of the World
09:30 - 13:30 Australia
13:30 –14:30 Lunch Break
14:30 –18:30 Portugal / Greece / Hungary
 Sunday 11/06/23: Mock Exams D2 / D4 / D5
09:00 – 10:15 D2 Mock Examination
10:15 -10:30 Break
10:30 – 12:30 D4 Mock Examination
12:30 –12:45 Break
12:45 –14:45 D5 Mock Examination





ATHENS / BLOCK C / OCTOBER 2023

STUDENTS will be required to do at least 5 overnight stays in Athens.

• Thursday 21/09/23:	Webinar Workshop
16:00 - 19:00 China	/ D6 Workshop

• luesday 24/10/23: Examinations: D2 / D4 / D5		
	11:30 –12:30 D2 Wine Business Examination	
	12:30 -13:30 Break	
	13:30 –15:00 D4 Examination	
	15:30 –17:00 D5 Examination	

Wednesday 25/10/23: D3 / Wines of the World		
	09:30 –13:30 New Zealand / South Africa	
	13:30 –14:30 Lunch Break	
	14:30 -16:30 USA (Part a)	
	16:30 - 18:30 Review Workshop	

• Thursday 26/10/23:
09:30 -13:30 USA (Part b)
13:30 –14:30 Lunch Break
14:30 - 18:30 Chile / Argentina

• Friday 27/10/23:
09:30 –13:30 Burgundy
13:30 –14:30 Lunch Break
14:30 - 18:30 Alsace / Beaujolais

• Saturday 28/10/23: Departure





ATHENS / BLOCK D / MARCH 2024

STUDENTS will be required to do at least 6 overnight stays in Athens.

 Wednesday 06/03/24: D3 / Wines of the World & Re-sit D1 Examination
09:30 - 11:00 D1 Re-sit Examination
(applies only for those who fail in the June 2023 exam)
11:00 - 15:00 Northern Italy
15:00 – 16:00 Lunch break
16:00 - 19:00 Central Italy
• Thursday 07/03/24:
09:30 –13:30 Spain (Part a)
13:30 –14:30 Lunch Break
14:30 –18:30 Spain (Part b) & South Italy
• Friday 08/03/24:
09:30 - 13:30 Loire
13:30 –14:30 Lunch break
14:30 –18:30 Rhone Valley
• Saturday 09/03/24:
09:30 - 13:30 Germany / Austria
13:30 –14:30 Lunch Break
14:30 -16:30 D3 Review Workshop (theory)
16:30 –18:30 D3 Exam Technique Workshop
• Sunday 10/03/24: D3 Mock Examination & Departure
10:00 - 12:00 D3 Mock Tasting Examination
12:00 - 14:00 D3 Mock Theory Examination

14:00 - Departure





WSET DIPLOMA ASSESSMENT SCHEDULE 2023 – 2024			
UNIT	EXAM DATE	Duration	
D1 Wine Production	07/06/2023 Athens	09:15 -10:45	
D2 Wine Business	24/10/2023 Athens	11:30 -12:30	
D4 Sparkling Wines	24/10/2023 Athens	13:30 -15:00	
D5 Fortified Wines	24/10/2023 Athens	15:30 -17:00	
D1 Wine Production (re-sit exam)	06/03/2024 Athens	09:30 - 11:00 (to whom it may apply)	
D3 Wines of the World theory	14/05/2024 Athens	11:00 - 13:00 14:00 - 15:20	
D3 Wines of the World tasting	15/05/2024 Athens	10:30 - 12:00 13:00 - 14:30	
D6 Independent Research Assignment	D6 Title 1: Mid-January 2024 (submission date) D6 Title 2: Mid-July 2024 (submission date)	Choose one of the two Titles, released on 1st August of each Academic year.	

Important Notes:

- Examination fees are non-refundable following registration as a re-sit examination candidate.
- Only the first attempt of each exam is included in the Diploma tuition fees. Re-sits
 are subject to additional charges. Re-sit Registration Deadlines & Fees will be
 available on our website: www.wspc.gr.
- Re-sit Exam Dates are subject to minimum numbers of participants. In such a case WSPC reserves the right to cancel any Re-sit Examination. In case of cancellation, the student can register directly with the WSET in London.

WSET LEVEL 4 DIPLOMA GUIDELINES



WINE SPIRITS COFFEE BEVERAGES

140 hours of classroom lectures

95% success rate in blind tasting for WSPC students during Diploma Exams

Terms and Conditions:

- All information in relation to the course fees & WSET Diploma in Greece can be found here.
- Enrolment is open to any persons who are 18 years old or over, are graduates from WSET Level 3 Award in Wines and/or in Wines and Spirits and are competent in the English language.
- It is an advantage that all candidates have an appropriate amount of professional experience within the Wine & Beverages industry.
- Each Unit has set exam dates attached to it. The examinations are on fixed days set globally by the WSET Awards Dept.
- The courses take place between: 09:30 and 18:30 hours (local time)
- PLEASE NOTE that enrolment is only valid for attendance on the set dates listed on the corresponding programmes/modes.

Registration Deadline: 16 January 2023

It is essential that prior study is undertaken before commencing courses. Thus, students should book at least 10 (ten) weeks in ahead of start date.

Both courses will be taught by the Award - winning lecturing team of WSPC ("Riedel Trophy of the Best Educator of the year 2009"), while visiting MWs may be an option.

Entry Requirements:

- A Pass in WSET Level 3 Award in Wines and/or in Wines and Spirits is required.
- Students are expected to commit to great and substantial amounts of private study.
- All sessions are taught in English. Students are reminded that fluency in written English is required in order to succeed in any Diploma assessment/exam.

(Proficiency and/or IELTS 6,5 and above qualifications are strongly recommended)

WSET LEVEL 4 DIPLOMA GUIDELINES



BEVERAGES

Students will build up analytical tasting skills focusing on exam technique, exam stylelecturing style to ensure exam success on blind tasting. An excellent range, including many premium wines, personally selected by **Konstantinos Lazarakis** MW, will be shown/ tasted.

Important Note:

Fees include, in addition to everything else, one calendar year subscription to Jancis Robinson website / Purple Pages inclusive (one year membership starting from the day of the student's enrolment to Diploma).

*Jancis Robinson Purple Pages website subscription is offered by WSPC to Diploma Students registered with WSPC and is nonrefundable. Students that are already purple pages members should state their subscription expiry date and WSPC will renew that on their behalf.

The following are subject to additional fees:

- Diploma exam re-sit fees
- Travel expenses & accommodation both to Athens & Santorini
- Understanding Wine Technology: The Science of Wine Explained -by David Bird (Author)
- Viticulture: An introduction to commercial grape growing for wine production -by Stephen Skelton MW (Author)
- Any other recommended reading

Diploma Payment Policy & Registration:

Please see separate attached file

Wine Tasting:

Students will build up analytical tasting skills focusing on exam technique, exam style-lecturing style to ensure exam success on blind tasting. An excellent range, including many premium wines, personally selected by Konstantinos Lazarakis MW will be shown / tasted.

Examinations:

Each unit has set exam dates attached to it. The examinations are on fixed days set globally by the WSET Awards.

PLEASE NOTE that enrolment is only valid for attendance on the set dates days listed on the corresponding programmes.

ABOUT THE HEAD INSTRUCTOR: KONSTANTINOS LAZARAKIS MW



Konstantinos combined his MW Title with two awards: The "Bollinger Medal" and the "Villa Maria Award" KONSTANTINOS LAZARAKIS MW was born in Piraeus. He studied Mechanical Engineering in the National & Technical University of Athens and Jazz Music in Aeolian School of Music.

IN 2002 – at the age of 32 – he became the first Master of Wine from the broader region of Southeastern Europe and Greece, entering a prestigious circle of acclaimed influencers and gamechangers in the global wine and spirits industry.

IT MUST BE PINPOINTED that Konstantinos combined his MW Title with two awards given to those standing out for their excellence during the highly demanding MW exams: The "Bollinger Medal" for excellence in wine tasting and the "Villa Maria Award" for outstanding performance on the Viticulture paper.

KONSTANTINOS is the current Chair of the Trips Committee of the Institute of Masters of Wine (IMW).

KONSTANTINOS LAZARAKIS MW is a highly regarded figure both in Greece and abroad. For more than 20 years he is the active advocate and ambassador of quality wines in the domestic and international markets; he holds a proven track record of partnerships and synergies aimed at promoting the good reputation and esteemed work of Greek and global wine producers, as well as of acclaimed wine regions worldwide.

KONSTANTINOS is working as an Imports Manager for Aiolos Wines in Athens, co-owns the wine communication company Wine Wonders, while he consults widely for the Hellenic Exports Organization, Aegean Airlines, as well as for a number of wine producers, restaurants and hotels.

HE IS WRITING for several trade and lifestyle magazines in Greece and abroad. He is co-organizer and President of the Balkan International Wine Competition, which takes place in Sofia, as well as the President of the Thessaloniki International Wine and Spirit Competition. He is a member of the International Food & Wine Society, as well as a member of its Wine Committee.

ABOUT THE HEAD INSTRUCTOR: KONSTANTINOS LAZARAKIS MW

Indicative milestones:

- 2004 Konstantinos founded WSPC, the Greek subsidiary of the most influential educational organization in wines and spirits in the world, the Wine & Spirit Education Trust of London (WSET®). In 2009 WSPC won the "WSET Educator of the Year Award" and holds ever since a consistent place among the top 12 Approved Programme Providers of WSET around the globe (more than 75 countries).
- 2005 Mitchell Beazley publishing house in London released Konstantinos' book "The Wines of Greece", one of the four wine books short listed for the Andre Simon Memorial Award 2006.
- 2006 He receives the "Noval Award" as the MW Communicator of the Year.
- 2012 Konstantinos is awarded the "Honorary Weinakademiker" title by the Austrian Wine Academy for promoting wine education, becoming the 13th person ever to be honored in such way. He is also a certified Fine & Rare Wine Specialist.
- **2015** Konstantinos receives "Diplôme D' Honneur Des Grands Crus Classés en 1885 Médoc & Sauternes" as a Classified Ambassador by "Vins de Bordeaux". A most prestigious official classification introduced by "Bordeaux Chamber of Commerce and Industry" in 1855.
- 2018 The much-awaited updated book by Konstantinos Lazarakis is launched by Infinite Ideas, an acclaimed publisher of books on wine and business. "The Wines of Greece" is a mine of information on Greek wine covering the roots, as well as the exciting development met in the recent years.

ABOUT WSPC: THE PLACE TO STUDY WINE



The WSPC® was awarded in 2009 as the best educational centre in the world WINE & SPIRIT PROFESSIONAL CENTRE (WSPC®) was founded in Greece in 2004 with the aim of offering world-renowned, quality, and hands-on education to existing and aspiring professionals in wine, spirits, tourism, catering and cruise industries. For the last 18 years, WSPC builds up exceptionally trained professionals in wine and spirits, able to deliver impeccable services, to offer added value and to meet the rising demands in the aforementioned highly competitive sectors.

WSPC is a Certified Educational Organization under the auspices of the National Organization for the Certification of Qualifications and Professional Orientation (E.O.P.P.E.P.) and in exclusive co-operation with

- Wine & Spirit Education Trust (WSET)
- Court of Master Sommeliers (CMS) Europe
- Beverage Standards Association (BSA)
- Wine Scholar Guild (WSG)

BASED IN the UK the US, the aforementioned Organizations are established as trailblazers and hold a dominant position in the wine & spirits and coffee-cacao-tea education worldwide. Their Qualifications are the top choice of global professionals and connoisseurs.

THE INTERNATIONAL development strategy of WSET, CMS Europe & WSG is implemented through a network of eminent individuals and approved institutions / organizations following a strict procedure of selection and accreditation. Konstantinos Lazarakis MW the first ever to obtain the prestigious title of Master of Wine (MW) in the broader region of Southeastern Europe, is the Chairman of WSPC spearheading WSET, CMS Europe & WSG programmes in Greece.

WSPC Milestones:

2006 First WSET Diploma examinations in Greece.

2009 The Riedel Trophy: WSPC is given the award as the "Best Educator" among all WSET Approved Programme Providers (42 countries at that time). Since then, WSPC holds consistently a place among the top 12 WSET Providers, at a total of more than 75 countries around the world.

2010 The HESTIA Advanced Certificate is created and offers a well-structured training programme for Greek wines supported by a 215-page manual.

ABOUT WSPC: THE PLACE TO STUDY WINE



- 2012 Cooperation with the representative of WSET in China (Asian Wine Service & Education Centre - AWSEC) for the running of Master classes on the subject of Greek wines.
- **2013** Become the Court of Master Sommeliers Europe representative in Greece.
- **2014** Become "International Wine Studies Educational Center".
- **2018** Relocate to new premises of 1,200m², the best facilities among all WSET Approved Programme Providers in Europe.
- **2021** Become the Beverage Standards Association (BSA) representative in Greece.
- **2021** Become the Wine Scholar Guild (WSG) approved program provider in Greece.

For the last 18 years, WSPC has played a decisive role in the education and vocal training of thousands of professionals in Greece, as well as in the shaping of a sustainable culture to enthusiasts. At the same time, our acclaimed wine school has contributed greatly in establishing Greece among the most highly attractive destinations for studying and acquiring globally renowned certifications for students coming from around the world. Today, WSPC remains one of the most active pool of future professionals for the wine, spirit and tourism market in Greece. Konstantinos Lazarakis MW's solid reputation has prompted the development of a prestigious international clientele (indicative examples follow).

WSPC - MAJOR CUSTOMERS

- Armani Hotel -Dubai, Emirati Arabi Uniti
- Hakkasan Group (Abu Dhabi, UK, Mykonos, Shanghai)
- Four Seasons
- Fat Duck restaurant
- Burj Al Arab Hotel
- Grand Hotel Kempinski Geneva
- The Taj Mahal Palace Mumbai India
- London House Battersea / Gordon Ramsay London England
- Mugaritz Restaurant San Sebastian Spain (3 Michelin stars)
- Ristorante Italia di Massimo Bottura -Istanbul Turkey (3 Michelin stars)

- Überfahrt (Ueberfahrt) Restaurant Germany (3 Michelin stars)
- Pla Restaurant Barcelona Spain
- Hotel Aton 5* Russia
- Le Pan Hotel & Restaurant Paris France
- Restaurant Flat Three London England
- Winespotted Restaurant Varsovia Poland
- Djuret / The Burgundy Restaurant Stockholm Sweden
- The Institute of Masters of Wine
- CAFA Formations International Wine School in Bordeaux France
- EDEX Educational Excellence Corporation University of Nicosia

ABOUT WSPC: THE PLACE TO STUDY WINE

IMPORTANT NOTE: Please after you read carefully the two programmes along with all terms/ conditions and registration form (both enclosed files) relevant to the WSET Diploma enrolment and payment, should you wish to participate, send us an email stating:

You are kindly requested to:

- Read through, fill and sign the CORRESPONDING to your choice Enrolment Form (attached in the next pages)
- Send us the Enrolment Form via email
- Proceed to the payment of the tuition fees

Registration is valid after the completion of the agreed tuition fees payment method. Then we will forward you all the necessary books and documents to initiate your studies with WSPC.

If you have any queries or require further information please contact the Students Services office on the following contact details:



11, GLAFKOU STREET 17564, P. FALIRO, ATHENS T: +30-210-9882-540 & 544 F: +30-2109882-482 FOLLOW US ON FACEBOOK & INSTAGRAM

WWW.WSPC.GR

BY FILLING THE ENROLMENT FORM YOU AGREE TO OUR GDPR-COMPLIANT PRIVACY POLICY (AVAILABLE AT www.wspc.gr)

ALL DATA ARE USED SOLELY FOR THE PURPOSE OF YOUR STUDIES AT WSPC GDPR = EU General Data Protection Regulation /as updated on 25 May 2018.

Note: Photography/video shooting may occur during WSET Diploma classes and side events (e.g. dinners with local winemakers in Santorini). The material produced can be used by WSPC for historical archive and/or promotional purposes (e.g. website, social media, Press Office etc). By signing the enrolment form, you consent to the aforementioned process and the use of the photos/videos for the purposes described above during your studies at WSPC and/or attendance at WSPC side events, and waive any interest in the copyright to your "image" that may be included, now or at any future time. WSPC has the right to repost/share material (photos/videos) already posted by students and instructors at the organization's social media channels.





FROM APRIL 2023 **TO MARCH 2024**

ENROLMENT FORM

Registration Deadline: Monday, 16th January 2023 Fees: €6.890 (direct bank transfer)

Methods of payment

Date:

- Payment in full with credit card, up to 12 installments: €7.235
- Payment Plan (via bank transfer or credit*/debit card): 1st Installment €3.700 by 16th January 2023, 2nd Installment €1.595 by 2nd June 2023, 3rd Installment €1.595 by 16th October 2023.

First Name:	Surname:		
Nationality:	Male/Female:	Male/Female:	
Date of Birth (DOB):	WSET Student Co	WSET Student Code No:	
VAT:	ΔΟΥ που ανήκετε:		
HOME ADDRESS Street:		No.:	
City:	Zip Code:	Country:	
BUSINESS ADDRESS Employer:		Position:	
INVOICE ENQUIRY Street:		No.:	
City:	Zip Code:	Country:	
Business activity:	VAT:	ΔΟΥ:	
MAIN CONTACT DETAILS Country code:	Home Phone Num	ber:	
Business Phone Number:	Mobile Phone Nu	Mobile Phone Number:	
Fax:	E-mail address:	E-mail address:	
Section 2: Approved Program Pro Company Name: Wine & Spirit Professional Co Address: 11, Glafkou Str. P. Faliro - Athens 175	enter Limited (WSPC Ltd		
<u> </u>	0.0000		
Telephone: +30 210 9882 540 & 544	Fax: +30 210 98	882 482	
Telephone: +30 210 9882 540 & 544	Fax: +30 210 98	C.Education	

Signature:

^{*}Credit card installments are available depending on the amount / installment fees apply.